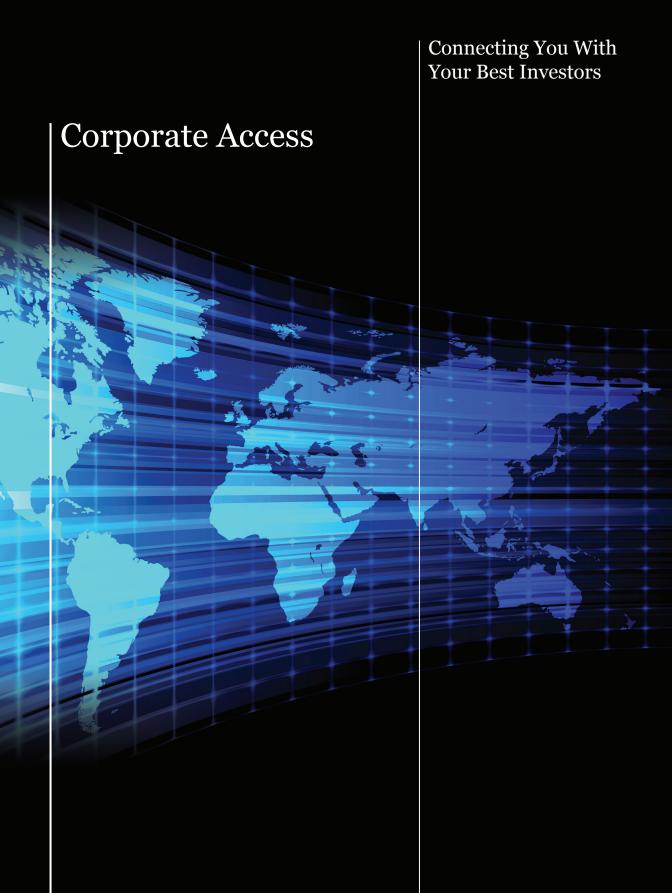
William Blair



In Conversation

"Thank you for all your efforts. We found the day to be extremely well organized, efficient, and effective. Your extended [sales] team was very helpful and the investors that we were exposed to were both the right companies and the right people within those companies. Thanks again for a very productive day."

 Investor Relations, Large Cap Global Industrial Infrastructure Company, New York NDR

Connect With Your Best Investors

When companies need to connect with an audience of quality investors, they turn to William Blair & Company. Our corporate access program is built on the stability of our long-standing relationships with leading institutional investors across the United States, Canada, and Europe.

Targeted Audience

Our corporate access professionals work closely with your investor relations team and our experienced salesforce to design and coordinate non-deal road show itineraries that are customized to your objectives. By leveraging the strength of our relationships with more than 2,000 institutional investors across North America and Europe, we connect you with an audience of key decision-makers at existing and future shareholders.

Actionable Intelligence

After each non-deal road show, we provide you with investor feedback from the attendees, helping you strengthen your story. This timely feedback gives you insight into the information that is most valuable to an investor's portfolio decisions and the elements of your company's story that are most compelling to investors.

Award-Winning Research

Through exhaustive fundamental research, our equity research analysts and institutional salesforce provide unique insight on more than 630 growth companies to global institutional investors. Since 2010, our analysts have received a combined 36 awards from *The Wall Street Journal* "Best on the Street" and *Financial Times/StarMine* "World's Top Analysts" rankings. Greenwich Associates' 2015 survey of small-cap and midcap managers ranked William Blair No. 1 in both sales and corporate access quality, No. 2 for greatest knowledge of companies and industries and best-tailored research sales calls and services, and No. 3 for most useful conferences and seminars.

Delivering Corporate Access

Each aspect of our extensive lineup of non-deal road shows, conferences, and investor field trips is designed to facilitate the exchange of ideas and build relationships between senior corporate management and leading institutional investors. Our dedicated corporate access professionals coordinate every aspect of your road show, including:

- Scheduling and logistical support
- Delivering detailed pre-event information about attendees
- Gathering and providing timely investor feedback from attendees

For more information about William Blair's corporate access capabilities, please contact Cece McTigue at +1 312 364 8445 or cmctigue@williamblair.com.

Our Coverage

By leveraging the strength of our relationships with more than 2,000 institutional investors, our coverage spans across North America and Europe.

North America

West Coast	Midwest	East Coast	New York Region	Canada
Los Angeles Portland Salt Lake City San Diego San Francisco Santa Fe Seattle	Austin Chicago Cincinnati Dallas Denver Houston Indianapolis Kansas City Milwaukee Minneapolis St. Louis	Atlanta Baltimore Boston Charlotte Philadelphia Richmond/Charl Tampa Vermont Washington, D.C.		Montreal Toronto

International

Europe

Copenhagen Frankfurt London Paris Scotland Stockholm Switzerland

> William Blair & Company is a global investment banking and asset management firm. We are committed to building enduring relationships with our clients and providing expertise and solutions to meet their evolving needs. An independent and employee-owned firm, William Blair is based in Chicago, with offices in 16 cities across five continents. For more information, visit williamblair.com.

About William Blair