



Superior Investment Ideas—Built on Independence and Relationships

The 2019 Greenwich Associates survey of small- and mid-cap portfolio managers highlights William Blair's tremendous performance in delivering high-quality service and research-driven insight to institutional investors.

No. 1 Survey Rankings

RESEARCH

Provide Information and Insights to Generate Alpha

CORPORATE ACCESS

First Firm Relationships

SALES

Healthcare
Technology

MARKET SEGMENTS CITED AS THE NO. 1 RESEARCH PROVIDER

Healthcare—*Equipment & Supplies*
Healthcare—*Providers & Services*
IT—*Application Software*

No. 2 Survey Results

OVERALL

Lead Research/Advisory Firm
Quality of Research/Advisory Services

RESEARCH

Most Knowledge of Companies and Industries
Quality of Equity Analyst Service

INDUSTRY RESEARCH

Diversified Commercial & Consumer Services

SALES

Capability of Equity Sales
Best Tailor Research Calls and Services
Provide Intensive Coverage

William Blair Equity Research

Our award-winning equity research analysts provide in-depth coverage of more than 600 companies, the majority of which are growth-oriented, in the following industries:

- *Consumer*
- *Financial services and technology*
- *Global industrial infrastructure*
- *Global services*
- *Healthcare*
- *Technology, media, & communications*

Contact Us

Please contact your William Blair sales representative or visit williamblair.com